

Gender Goggles: Key Communication Differences by Gender

<i>Area</i>	<i>Men</i>	<i>Women</i>
<i>Team Environment</i>	Hierarchy – one up	Team – “power dead even”
<i>In a Group</i>	Banter; will stop talking	Inclusive environment
<i>Dealing with Leader</i>	Self-promote; compliment	Performance speaks for itself
<i>Learning style</i>	Self-study	Asks questions
<i>Trust</i>	Do what you commit + respect	Do what you commit
<i>Conflict</i>	Open arguing; then friendly	May take personally
<i>Decision Making</i>	Less input	More input; collaborate options
<i>Sharing Feelings</i>	Reserved; will show anger	Openly shares to connect
<i>Influence</i>	Meeting before meeting	In meeting
<i>High stakes question</i>	Best guess	Will admit they don’t know
<i>Giving Direction</i>	Direct; no implied meaning	Indirect; gives hints
<i>Asking for direction</i>	Delays as long as possible	Asks for help as needed
<i>Humor</i>	Teasing; nicknames	Self-mocking
<i>Negotiation</i>	Opens with first demand	Opens with question

**Chart describes each end of gender spectrum based on research; however, every individual is unique